

Product Manager – 100%

Are you ready to get out of the corporate comfort zone and enter the world of an exciting startup? Do you have a passion for innovative solutions and revolutionary products? Do you want to take the challenge of a company that will change the field of cryopreservation in a few years? Then this job is for you! For our new revolutionary cryotubes, we are looking for an experienced product manager, sales driven with an entrepreneurial attitude that will be the CEO's right hand.

Core Responsibilities:

- Develop new products, collaborate with the suppliers, monitor the production, deal with logistics (including CRM functions) and ensure that the products reach the market on time
- Develop product strategy based on business requirements and market trends
- Responsible for launch coordination and cross-functional collaboration: ensure launch excellence by collaborating with the marketing departments of distributors
- Deal with regulatory and documentation issues
- Support the distributors in their sales and facilitate the direct company sales
- Conduct market, customers and sales analyses; interpret data to further build and refine local brand promotional strategy

Qualifications & Experience:

- BSc in Science or Engineering, Master an asset
- At least 5 years of product development or product management experience
- Experience of product launch and sales in the life sciences industry
- Work experience in laboratories
- Excellent communication and presentation skills
- Good negotiation skills
- Fluency in German and English, written and spoken

You are willing to take the challenge of working in a promising start-up company. You are a strategic thinker and see the big picture, as well as a well-organized team player with strong interest in the field of cryopreservation. You are interacting regularly with senior management levels on matters concerning one or more functional areas. You have a high ability to lead, assess, coach, organize and motivate others. Your effective interpersonal skills allow you to establish useful networks with other manufacturers or production operations in a global environment

Have we sparked your interest in this challenging and exciting position? We look forward to receiving your application and CV at our email address, info@1cryobio.com